



ConnectGRADD, Inc., Board Meeting

June 4, 2020

Attendance:

Al Mattingly, Jr. (P)
Johnny Roberts (*A)
Brad Schneider (P)

David Johnston (P)
Curtis Dame (P)
Steve Henry (P)

Adam O’Nan (P)
Jack Whitfield (P)

Guests and Staff in Attendance:

Chris Daniels, WATCH Communications
Joey Randolph, WATCH Communications
Phil Lambert, WATCH Communications
David Johnson, Johnson & Presser
Joanna Shake, GRADD
Debra James, GRADD
Tom Massie, GRADD
Trey Pedley, GRADD
Kim Wells, GRADD

I. Welcome

Chairman Al Mattingly, Jr., called the meeting to order and welcomed those present.

II. Approval of Minutes

Vice Chairman Brad Schneider presented the minutes of the October 16, 2019, meeting for approval.

A motion was made by Al Mattingly, Jr., and seconded by Jack Whitfield to approve the minutes of the October 16, 2019, ConnectGRADD, Inc., meeting. A vote was taken and the motion carried.

* Excused absence

III. Finance Report

Debra James reviewed finance reports through May 31, 2020. She noted CGI's total revenue is \$101,903, and there is a net profit to-date of \$10,630.

A motion was made by Brad Schneider and seconded by David Johnston to accept the CGI Finance Report through May 31, 2020. A vote was taken and the motion carried.

Debra James also reported the current CGI insurance policy will be up for renewal June 30, 2020. Kentucky Association of Counties (KACo), through E.M. Ford Insurance Company, has submitted a renewal that includes an increase of \$5,581. The increase is due to the amount of loss during the fiscal year.

Chairman Mattingly reminded the group there had been a conversation in past meetings regarding WATCH Communications taking over the CGI insurance and, in return, CGI would invest that money into enhancing the system. It was decided that would be considered in the new contract with WATCH Communications.

Chairman Mattingly also reported he had been in contact with KACo; if CGI were to increase the deductible from \$500 to \$1,000 per incident, the new renewal rate would be \$17,726. After some discussion, it was decided that Chairman Mattingly would work with KACo to secure an updated contract which included the deductible increase to \$1,000 per incident.

A motion was made by Steve Henry and seconded by David Johnson to increase the deductible to \$1,000 per incident. A vote was taken and the motion carried.

IV. WATCH Communications Acquisition

Chris Daniels, President/CEO of WATCH Communications, gave an overview of the company and its recent acquisition of Q-Wireless. Mr. Daniels noted that WATCH Communications was founded in 1992 and its goal was to provide wireless cable services; then, in 2009 it began serving broadband. He also informed the group that the plan is to increase speeds; however, several sites will need to be upgraded for this to happen.

V. Contract Renewal Update

David Johnson, legal counsel for CGI, reported the CGI/Q-Wireless Contract expired on May 31, 2020. He has prepared a contract extension through December 31, 2020, which he sent to WATCH Communications and CGI representatives. After a brief discussion, it was decided to approve the contract extension through December 31, 2020. Chairman Mattingly also suggested Phil Lambert send contract ideas to Joanna Shake.

A motion was made by Adam O’Nan and seconded by Curtis Dame to approve the contract extension through December 31, 2020. A vote was taken and the motion carried.

VI. ConnectGRADD, Inc., Network Update

Phil Lambert and Joey Randolph gave a CGI network update which included upgrades to the Bluegrass Crossings system in Ohio County, as well as Bucktrack. They also reported that equipment for Hopkins County should be ready on the WKTG radio tower within 30 days.

VII. Adjournment

There being no further business to discuss, the meeting was adjourned.

A handwritten signature in black ink, appearing to read "Al Matthews", is written over a horizontal line.

Chairman

/kw